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**POLAND TODAY**

**OPPORTUNITIES FOR INVESTING IN REAL ESTATE IN POLAND - BUILDING POLISH CAPITAL - CHANCES AND LIMITATIONS. THE ROLE OF REAL ESTATE IN BUILDING THE ECONOMY AND INVESTMENT BALANCE.**

**DATE OF THE EVENT: NOVEMBER 22nd, 2021 (MONDAY, FROM 1:30 PM TO 5:30 PM)**

REIT-POLAND ASSOCIATION CONFERENCE FRAMEWORK PROGRAMME - NOVEMBER 2021

***The conference will be held online.***

*Duration: afternoon hours (1/2 day) - 1:30 pm to 5:30 pm.*

*Among the invited and confirmed guests, there are representatives of real estate investors in Poland and abroad, Polish and international consulting companies, industry organizations and financing institutions. We are waiting for confirmation of participation of representatives of the WSE and the state administration.*

**1:30 pm – 1:45 pm**

Registration of guests.

**Introduction – welcome by the REIT Polska Association’s Board** (Małgorzata Kosinska President Reit Polska Association)

**1:45 pm – 3:10 pm**

**Discussion panel: Investment opportunities in real estate in Poland.**

The panel will be preceded by a short presentation of the market by Joanna Mroczek, CBRE, (Senior Director, Head of Research & Marketing)

Discussion topics:

Market attractiveness (why and for whom the market is attractive)

Existing legal framework (opportunities and limitations)

Funding opportunities and sources  
Investment accessibility for global players and individual investors

Discussion moderator:

Mira Kantor-Pikus (Cushman & Wakefield Partner, Head of Equity, Debt & Alternative Investments, Capital Markets, representative of the REIT Polska Association)

Panelists :

Dorota Latkowska (REINO Capital, Co-Founder & Managing Partner at REINO Partners, President of REINO IO Logistics)

Anna Duchnowska (Invesco Real Estate, Managing Director - Asset Management Europe at Invesco Real Estate)

Maciej Tuszyński (Fortress REIT Limited, Managing Director Europe)

Adrian Karczewicz (Skanska, Head of Divestments CEE at Skanska Commercial Development Europe)

Maciej Wójcikiewicz (CBRE, Senior Director, Valuation Advisory)

**3:10 pm – 4:10 pm**

**Discussion panel: The role of real estate in building economy and investment balance, with particular emphasis on the EEA area. REIT - what opportunities does the REIT legislation create for the real estate market.**

The panel will be preceded by a short presentation by Tobias Steinmann (EPRA, Director of Public Affairs)

Discussion moderator: Kinga Barchoń (PwC, Partner Real Estate Sector Leader Team Leader Commercial Litigation, a representative of REIT Association)

Panelists:

Tobias Steinmann (EPRA, Director of Public Affairs)

Włodzimierz Kocon (BGK Wiceprezes Zarządu BGK)

Jeremy Yeung (SEGRO Londyn, Tax Manager)

Jakub Pacholec (Mount TFI Fund Manager at Mount TFI)

Dorota Wysokińska-Kuzdra (Colliers Senior Partner, a representative of PINK Association)

**4:10 pm – 5:00 pm**

**Discussion panel: Tax conditions of investing in real estate, tax assumptions in the REIT area."**

Discussion moderator: Małgorzata Dankowska (a representative of the REIT Poland Association, TP Group, Partner Head of RE Advisory Team)

Panelists:

Aleksander Kot (Deloitte, Associate Partner Tax Advisory)

Michał Koper (E&Y, Associate Partner Tax Advisory)

Katarzyna Nosal-Gorzeń (KPMG, Tax Advisor)

Paweł Toński (CRIDO, Partner, Head of Real Estate at Crido, a representative of PINK Association)

Robert Krasnodębski (Rymarz Zdort, Partner)

**5:00 pm – 5:15 pm**

**Discussion by Małgorzata Kosińska, Karolina Sulma – Skanska (General Counsel), Voichita Lefter – Policy & Changemaking Partner): Legislation - current situation in Poland, legislation - situation in Romania.**

**5:15 pm 5:30 pm**

**Summary of the event, highlighting the importance of education in the area of real estate investment.**

Bożena Krawczyk (SEGRO Polska, Director, Investment, Central Europe)

**Farewell to guests.**



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**ZARZĄD STOWARZYSZENIA:** Małgorzata Kosińska, Małgorzata Dankowska, Karolina Sulma, Mariusz Stawiarczyk

**KOMISJA REWIZYJNA:** Kinga Barchoń, Monika Dębska, Bożena Krawczyk, Elżbieta Wrzecionkowska, Radosław Świątkowski